

# WOMEN-OWNED BUSINESSES

Ranked by 2008 gross revenue

Rank (last year)	Company Address Web site	Telephone Fax Toll-free number	Gross revenue: •2008 •2007 \$ Millions •% change (loss)	Employees as of 9/1/2009: •Full-time •Part-time •Companywide	Percent women- owned	•Certified women-owned business? •Agency certified by <sup>(1)</sup>	Majority owner(s)	Company description	•Local executive(s) •Title(s)	Year established locally
<b>1</b> (1)	<b>Coffman Specialties Inc.</b> 9685 Via Excelencia, #200, San Diego 92126 www.coffmanspecialties.com	(858) 536-3100 (858) 536-3131	\$133.09 \$126.41 5	95 0 250	100	N NA	Colleen Coffman	General engineering firm specializing in concrete paving for freeways and airports	John Palmer CFO	1991
<b>2</b> (2)	<b>Jazzercise Inc.</b> 2460 Impala Drive, Carlsbad 92010 www.jazzercise.com	(760) 476-1750 (760) 602-7180 (800) 348-4748	\$94.00 \$93.00 1	53 24 228	100	na na	Judi Sheppard Missett	Provider of dance fitness programs	Judi Sheppard Missett founder, CEO	1979
<b>3</b> (3)	<b>Innovative Employee Solutions Inc.</b> 9665 Granite Ridge Drive, #420, San Diego 92123 www.innovativeemployeesolutions.com	(858) 715-5100 (858) 715-5110 (800) 433-0961	\$72.36 \$64.02 13	20 5 25	100	Y WBENC	Karla C. Hertzog	Outsourced payroll and human resource administrative services	Elizabeth Rice president	1998
<b>4</b> (4)	<b>Johnson &amp; Jennings General Contracting</b> 6165 Greenwich Drive, #180, San Diego 92122 www.johnsonandjennings.com	(858) 623-1100 (858) 623-1108	\$39.04 \$46.19 (15)	36 0 36	51	Y Supplier Clearinghouse for the California Public Utilities Commission	Jackie Jennings Tom Johnson	General contractor specializing in commercial construction	Naomi Lohnes CFO Donna Vargo executive vice president Carl Haines senior project manager	1981
<b>5</b> (5)	<b>D &amp; D Tool &amp; Supply</b> 1447 Engineer St., #110, Vista 92081 www.ddtool.com	(760) 510-9968 (760) 510-9677 (800) 876-5553	\$37.63 \$36.82 2	72 2 105	100	Y WMBE	Georgia Dutro	Distributor of cutting tools, abrasives, hand and power tools, manufacturing and sharpening of cutting tools	Georgia Dutro president, CEO	1947
<b>6</b> (8)	<b>Gafcon Inc.</b> 701 B St., #1600, San Diego 92101 www.gafcon.com	(619) 231-6100 (619) 231-6995 (800) 731-6110	\$22.93 \$17.47 31	92 1 93	100	N NA	Pam Gaffen	Construction management and consulting	Pam Gaffen president, COO	1987
<b>7</b> (7)	<b>I.E. - Pacific Inc.</b> 1663 Pacific Rim Court, San Diego 92154 www.iepacific.com	(619) 671-5870 (619) 671-5877	\$20.27 \$24.66 (18)	29 0 29	100	Y SBA	Diane Koester- Dion	General and engineering contractor, public works	Diane Koester-Dion president	1993
<b>8</b> (10)	<b>Neyenesch Printers Inc.</b> 2750 Kettner Blvd., San Diego 92101 www.neyenesch.com	(619) 297-2281 (619) 299-7250 (800) 748-4276	\$15.15 \$15.39 (2)	66 0 66	67	N NA	Carol Bentley Kandy Neyenesch Cliff Neyenesch	Full-service commercial printer with full digital workflow, bindery and shipping	Carol Bentley CEO	1899
<b>9</b> (11)	<b>Sedona Staffing</b> 7380 Clairemont Mesa Blvd., #209, San Diego 92111 www.sedonastaffing.com	(858) 268-9844 (858) 268-9880	\$10.22 \$13.53 (24)	9 na na	100	Y Caltrans	Carla Stanley Naomi Lawrence	Full-service staffing company	na na	1986
<b>10</b> (14)	<b>Festivities Catering &amp; Special Events/Picnic People</b> 9558 Camino Ruiz, San Diego 92126 www.festivitiescatering.com	(858) 586-2121 (858) 547-3777	\$9.40 \$11.50 (18)	40 500 540	51	N NA	Lisa Richards Rick Richards	Full-service catering and event production, corporate and private special events, theme parties	Lisa Richards president	1984
<b>11</b> (16)	<b>Kahala Travel</b> 3838 Camino del Rio N., #300, San Diego 92108 www.kahalatravel.com	(619) 282-8300	\$9.23 \$10.64 (13)	10 2 na	99	N NA	Joyce L. Dentt	Travel agency	Joyce L. Dentt CEO	1987
<b>12</b> (12)	<b>Destination Concepts Inc.</b> 4241 Jutland Drive, #200, San Diego 92117 www.destinationconcepts.com	(858) 274-7979 (858) 274-1440 (800) 272-3775	\$9.20 \$12.03 (24)	20 400 425	100	Y WBENC	Brynne Frost Linda Wagner Ana Reilly	Destination management company providing services in event production	Deb Martin COO	1998
<b>13</b> (19)	<b>TLC Staffing</b> 8788 Balboa Ave., San Diego 92123 www.tlcstaffing.com	(858) 569-6260 (858) 569-8026 (800) 834-4576	\$9.10 \$9.51 (4)	13 <sup>(2)</sup> 0 13	100	Y WBENC	Judith R. Lawton	Staffing firm in the areas of accounting, finance, clerical and technical	Judith R. Lawton CEO	1985
<b>14</b> (20)	<b>Independent Energy Solutions</b> 1090 Joshua Way, Vista 92081 www.indenergysolutions.com	(760) 752-9706 (760) 752-9758	\$8.72 \$9.35 (7)	28 10 38	90	Y SBA	Linda Strand	Design, supply, build solar electric power systems	George Gisel COO	1997
<b>15</b> (NR)	<b>Reliable Pipe Supply Co. Inc.</b> 1430 National Ave., San Diego 92113 www.reliablepipe.com	(619) 233-0118 (619) 544-0162	\$5.10 \$4.49 14	15 1 16	100	Y State of California	Paula C. Mendell	Wholesale distributor of pipe, valves and fittings, structural steel	Paula C. Mendell president	na
<b>16</b> (25)	<b>PrideStaff</b> 8950 Villa La Jolla, Suite A127, San Diego 92037 www.pridestaff.com	(858) 453-7823 (858) 453-7826	\$5.00 \$4.50 11	8 na na	100	Y Caltrans	Christine Rupp	Staffing specializing in clerical, administrative, light industrial and accounting temps to hire	na na	1999

na Not available

NR Not applicable

(NR) Not ranked

**Notes:** Companies must be at least 50 percent women-owned to qualify for the list. Koni Corp., No. 6 on last year's list, Office Pavillion, No. 9 on last year's list, and Red Lizard Creative, No. 33 on last year's list, went out of business. Anderson Plumbing, Heating and Air, No. 15 on last year's list, Caseman, No. 29 on last year's list, and Judy Thompson & Associates, No. 43 on last year's list, all declined to participate. Elan Organic Coffees, No. 17 on last year's list, Re/Max RB Ranch & Beach, No. 21 on last year's list, and Creative Benefits, No. 22 on last year's list, all did not qualify for this list. Generation Contracting and Emergency Services, No. 23 on last year's list, Coastal Air Inc., No. 26 on last year's list, Quest Construction Engineering & Management Inc., No. 28 on last year's list, Lyon, No. 34 on last year's list, Howard Sneed Architecture & Design, No.

35 on last year's list, Logo Expressions, No. 36 on last year's list, Zagrodnik + Thomas Architects LLP, No. 39 on last year's list, Architectural Concepts, No. 40 on last year's list, Atlas Footing Repair Inc., No. 41 on last year's list, San Diego Jacket Factory, No. 44 on last year's list, Village Mill Bread Co., No. 46 on last year's list, and Urban Property Services, No. 49 on last year's list, all did not return surveys.

**Source:** The companies and their CPA/CFA-attested documents.

It is not the intent of this list to endorse the participants nor to imply a company's size or numerical rank indicates its quality.

<sup>(1)</sup> Certifying agencies include the California Department of Transportation (Caltrans), Women's Business Enterprise National Council (WBENC), California Public Utilities Commission (CPUC) and Women & Minority Business Enterprise (WMBE) and Small Business Administration (SBA).

<sup>(2)</sup> Figure does not include temporary employees on assignment.

Researched by Kevin Black and Andrew Schweizer

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<b>17</b> (NR)	<b>Nu-Cote Home Improvement Specialist</b> 8969 Complex Drive, San Diego 92123 www.nucote.com	(858) 495-0551 (858) 495-9246 (800) 468-2683	\$4.41 \$6.00 (26)	24 na 46	100	N NA	Bettye Farar	Home improvement contractor specializing in exterior coatings	Bettye Farar CEO	1980
<b>18</b> (24)	<b>A-Star Staffing</b> 2835 Camino del Rio S., #220, San Diego 92108 www.astarstaffing.com	(619) 574-7600 (619) 574-6700	\$3.91 \$4.52 (14)	99 3 102	95	Y California Public Utilities Commission	Diana Barnes	Staffing services	Diana Barnes president	1999
<b>19</b> (NR)	<b>SharePoint 360</b> 701 B St., #1601, San Diego 92101 www.sharepoint360.com	(619) 819-6360 (619) 819-6366 (877) 819-6360	\$3.15 \$1.37 129	33 0 33	70	N NA	Pam Gaffen	na	Pam Gaffen president	2006
<b>20</b> (27)	<b>Cut 'N Core</b> 9194 Chesapeake Drive, San Diego 92123	(858) 560-6627 (858) 560-1841 (888) 560-6627	\$2.94 \$3.52 (17)	21 0 21	100	Y Caltrans, Supplier Clearinghouse	Susan Mercurio	Concrete sawing, core drilling, wall sawing, Bobcat/backhoe and demolition services	na na	1979
<b>21</b> (30)	<b>Nautilus Environmental</b> 5550 Morehouse Drive, #150, San Diego 92121 www.nautilusenvironmental.com	(858) 587-7333 (858) 225-3449	\$2.84 \$2.29 24	21 5 36	71	Y Caltrans	Marilyn O'Neill	Environmental consulting and testing firm	Marilyn O'Neill founder, CEO	2004
<b>22</b> (32)	<b>Streeter Printing Inc.</b> 9880 Via Pasar, Suite C, San Diego 92126 www.streeterprinting.com	(858) 566-0866 (858) 566-0436 (866) 787-3383	\$2.13 \$2.26 (6)	15 0 na	51	Y California Public Utilities Commission	Adrienne Streeter	Commercial printing	Russ Smith sales manager	1980
<b>23</b> (31)	<b>At Your Home Familycare</b> 6540 Lusk Blvd., Suite C266, San Diego 92121 www.atyourhomefamilycare.com	(858) 625-0406 (858) 558-6640 (888) 326-2273	\$2.12 \$2.33 (9)	6 200 na	100	Y California Association for Health Services at Home	Laurie Edwards-Tate	Nonmedical, in-home care for seniors, people with disabilities and children	Laurie Edwards-Tate president, founder	1984
<b>24</b> (38)	<b>Center for Health &amp; Wellbeing</b> 3636 Fifth Ave., #300, San Diego 92101 www.chwbonline.com	(858) 454-9771 (858) 454-9785	\$1.89 \$1.82 4	24 17 41	100	N NA	Janette Gray	Integrative holistic medical practice blending conventional medicine with alternative and complementary therapies	Janette Gray Mary Golden na	1998
<b>25</b> (37)	<b>ParkerWhite Inc.</b> 230 Birmingham Drive, Cardiff-by-the-Sea 92007 www.parkerwhite.com	(760) 783-2020 (760) 783-4040	\$1.80 \$1.88 (4)	8 1 9	100	N NA	Cindy White	Strategic, branding, communications, advertising and public relations agency	Cindy White CEO	1991
<b>26</b> (NR)	<b>Zenzi<sup>(2)</sup></b> 646 Valley Ave., Suite C, Solana Beach 92075 www.zenzi.com	(858) 523-9020 (760) 888-0440	\$1.35 \$0.99 37	9 2 11	100	N NA	Sarah Znerold	Communications and marketing	Sarah Znerold president	2002
<b>27</b> (47)	<b>The Cydio Group Inc.</b> 591 Camino de la Reina, #1219, San Diego 92108 www.cydio.com	(619) 573-4848 (619) 573-4838 (800) 559-1434	\$1.08 \$0.65 67	17 0 17	50	N NA	Kimberly Sitz Curt Sterling	Information technology staffing and recruiting	Kimberly Sitz Curt Sterling partners	2006
<b>28</b> (45)	<b>San Diego Homecare Supplies/Burlingame Health Care Center</b> 7846 Broadway, Lemon Grove 91945 www.sdhs-medical.com	(619) 667-3700 (619) 667-3777 (800) 922-1702	\$1.05 \$0.67 57	5 1 6	100	N NA	Sara Cummings Sydel Howell	Full-service home medical supplies and equipment store	na na	1989
<b>29</b> (42)	<b>Kate Grace Physical Therapy</b> 8929 University Center Lane, #200, San Diego 92122 www.kgpt.com	(858) 457-3545 (858) 457-0976	\$0.93 \$0.90 3	7 5 12	100	N NA	Kathleen Grace Annie Fonte	Physical therapy, sports medicine and orthopaedic rehabilitation	Annie Fonte CEO	1985
<b>30</b> (48)	<b>Scribe Communications</b> 5090 Shoreham Place, #112, San Diego 92108 www.scribecommunications.com	(858) 452-8958 (858) 452-6792	\$0.51 \$0.57 (11)	2 1 3	100	N NA	Jan Percival	Public relations	Jan Percival senior principal Kathleen Klassen senior account executive	1986
<b>31</b> (NR)	<b>Blue Summit Financial Group</b> 9001 Grossmont Blvd., #718, San Diego 91941 www.bluesummitinvest.com	(619) 698-4330 (619) 698-0430 (888) 698-4330	\$0.47 \$0.48 (2)	3 2 5	100	N NA	Judith L. Seid	Financial planning and investment management	Judith L. Seid president	1994
<b>32</b> (50)	<b>J Public Relations</b> 1125 W. Olive St., Suite C, San Diego 92103 www.jpublicrelations.com	(619) 255-7069 (619) 255-1364	\$0.34 \$0.48 (29)	6 na 8	100	N NA	Jamie Lynn Sigler Kim Julin Guyader	Hospitality and luxury lifestyle public relations firm	Jamie Lynn Sigler partner	2003

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<sup>(2)</sup> Formerly known as SZPR Inc.

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